






# SUPER SUMMARIES... THE NEXT GENERATION OF INFORMALS!

LATEST UPDATE:  
NEW SERVICE  
INFORMATION

**Looking for a faster way to obtain a quote on your informal applications? We have the solution! Introducing “Super Summaries” the next generation of informal applications!**

We have redefined and supercharged our summary process to include Super Summaries – a summary plus attachments.

PROCESS	PAPERWORK	RESTRICTIONS	SERVICE STANDARD
<p><b>QUICK QUOTE</b></p> <p>Submit via your dedicated Quick Quote email-box</p>	Email case summary	No attachments	<p><b>24 – 48 HOURS (OR LESS)</b></p> 
<p><b>SUPER SUMMARY</b></p> <p>Submit via:</p> <ul style="list-style-type: none"> <li>■ Imaging Vendor</li> <li>■ Fax 800-416-5022</li> <li>■ Mail Paper File Prudential Life NB 2101 Welsh Road Ste DTY- 2A Dresher, PA 19025</li> </ul>	<p>Case/medical summary with limited attachments including diagnostic test results e.g. labs, EKG, stress test, path reports, ultrasound.</p> <p>In order to qualify for a 5 days or less service standard, a cover letter is required and must indicate “<b>SUPER SUMMARY</b>.”</p> <p>Sample cover letter included on the reverse side.</p>	<ul style="list-style-type: none"> <li>■ Acceptable submission method for SUL and over age 70</li> <li>■ No face amount restrictions</li> <li>■ No APS'</li> <li>■ Email not accepted given HIPAA Privacy issues</li> </ul> <p>SUPER SUMMARY is paying reimbursements for placed cases –\$100 for single and \$200 for survivorship cases.</p>	<p><b>5 BUSINESS DAYS (OR LESS)</b></p> 
<p><b>INQUIRY</b></p> <p>Submit via:</p> <ul style="list-style-type: none"> <li>■ Imaging Vendor</li> <li>■ Fax 800-416-5022</li> <li>■ Mail Paper File Prudential Life NB 2101 Welsh Road Ste DTY- 2A Dresher, PA 19025</li> </ul>	Cover letter plus full medical file.	<ul style="list-style-type: none"> <li>■ Death benefit of \$1MM and above</li> <li>■ No Survivorship cases</li> <li>■ Age Limit – 70</li> <li>■ Email not accepted given HIPAA Privacy Issues</li> </ul> <p>For \$10M cases and above, 10 business days or less turnaround time</p>	<p><b>15 BUSINESS DAYS (OR LESS)</b></p> 

**Reminder: you can also use our Rx for Success Questionnaires and My Underwriter – a customized online rating estimator available on prupress.com to assist with obtaining a ballpark quote.**

This marketing material includes an expiration date and use of this material must be discontinued as of the expiration date. Prudential, Prudential Financial, the Rock Logo, and the Prudential Rock Logo are registered service marks of The Prudential Insurance Company of America, Newark, NJ and its affiliates.

**FOR INTERNAL USE ONLY. NOT FOR USE WITH THE PUBLIC.**

*Your Success Matters.*



©2008 The Prudential Insurance Company of America  
751 Broad Street, Newark, NJ 07102-3777  
NR-011955 Ed. 11/08 Exp. 05/10

## Helpful Hints When Submitting Summary Payment Requests.

A Summary reimbursement payment request can be submitted once a Prudential policy is placed. Reimbursements for summaries that have not resulted in a placed policy with Prudential will be denied.

### Requirements that are needed to process the request:

- ▶ Include the client's name and policy number(s) on your invoice
- ▶ Include the company name, address, and tax ID number of the payee.
- ▶ The maximum fee that can be paid is:
  - \$100.00 for single life applications
  - \$200.00 for Survivorship
- ▶ Please submit your request only after the Prudential policy is placed.

### Requests that are not eligible for payment are:

- ▶ Summaries that are over 1 year old from the date the policy is placed with Prudential.
- ▶ Full medical file – Informal case files.

### Address to submit the invoice for summary payment:

**Mailing Address:**

Prudential Financial  
Attn: LNB UPS/Med Fees  
P.O. Box 8660  
Philadelphia PA 19176

**E Mail address:**

Kelly.Flanagan@prudential.com

**Fax Number:**

215-784-8253 Attention: Kelly Flanagan

**Overnight Address:**

Prudential Financial  
Attn: LNB UPS/Med Fees  
2101 Welsh Road  
Dresher PA 19025

### What time frame can you expect?

- ▶ Please allow 30 days from the date we receive the request for processing.

**If you have any questions, please contact Kelly Flanagan at (215) 784-2054.**

This marketing material is subject to an expiration date and use of this material must be discontinued as of the expiration date.

Prudential, Prudential Financial, the Rock Logo, and the Prudential Rock Logo are registered service marks of The Prudential Insurance Company of America, Newark, NJ and its affiliates

**FOR INTERNAL USE ONLY. NOT FOR USE WITH THE PUBLIC.**



**Prudential**

©2008 The Prudential Insurance Company of America  
751 Broad Street, Newark, NJ 07102-3777

# Super Summary Cover Letter

1. GA Contract Number:

2. Insured's name (s):

3. Insured's DOB (s):

4. Product/Face Amount:

5. Total amount of in-force and applied for including offers from other carriers:

6. Source of Premium:

7. Names of all medications taken:

8. List all medical conditions (past & present) insured has been/is under treatment for:

9. Are there any medical tests recommended that have not been completed:

10. Family history:

11. Foreign Travel:

12. Additional items you would like Prudential to know about this case:

Please attach to this worksheet any diagnostic medical tests in the file. These would include lab tests, EKG's, Echocardiograms, Stress tests, pathology reports, etc. Do not include any office notes. If there is a 1-2 page typed full medical summary in the file (some doctor's have full write ups for a new patient) this can be included as well.